

Amendment No.1

Ref. No: CESL/06/2024-25/CPO-BOOM-Lucknow-Chandigarh-Patna/24250914/Amendment-1
Date: 18/02/2025

To
M/s.....

Subject: Amendment No.1 in the tender for **“Selection of Charge Point Operators (CPO) for “Procurement, Supply, Installation, Testing, Commissioning and Operation & Maintenance of Electric Vehicle Charging Stations and/or Battery Swapping Stations on Build, Own, Operate and Maintain (BOOM) model of CESL for Lucknow, Chandigarh and Patna Packages.”**

Reference:

1. Our tender no.: CESL/06/2024-25/CPO-BOOM-Lucknow-Chandigarh-Patna/24250914 for **“Selection of Charge Point Operators (CPO) for “Procurement, Supply, Installation, Testing, Commissioning and Operation & Maintenance of Electric Vehicle Charging Stations and/or Battery Swapping Stations on Build, Own, Operate and Maintain (BOOM) model of CESL for Lucknow, Chandigarh and Patna Packages”** dated: 23.01.2025.
2. Pre-Bid Meeting dated: 29.01.2025.

Sir/ Madam,

- a. Bid Schedule is amended as below:

Description	As per RfP	Amended As
Document Sale Date & Timing, i.e., Last date & time for downloading RfP from website	From 23.01.2025 to 20.02.2025 up to 1400 hrs (IST)	Extended up to 28.02.2025, 1400 hrs (IST)
Online Bid Submission Period	From 23.01.2025 to 20.02.2025 up to 1430 hrs (IST)	Extended up to 28.02.2025, 1430 hrs (IST)
Technical e- Bid(s) Opening Date	From 20.02.2025 at 1500 hrs (IST)	Extended up to 28.02.2025, 1500 hrs (IST)

- b. For clarification/ Amendment(s)/Response to pre-bid queries, please refer Annexure-A & B:

Rest all terms and conditions remain unchanged.

Thanking you,

For and on behalf of CESL
(a wholly owned subsidiary of EESL)



Signature :-
Subject : CN=VENUGOPAL MANGALI, SERIALNUMBER=6255ef467faddea6ed041d61a12b0df90330ce06ba7e403d2817307f0d63, ST=TELANGANA, OID.2.5.4.17=500033, OID.2.5.4.20=f59798cc72cc9a25f05c1e90ed13c2091051858621e3b10b384b98b9fab74d84, OU=MANAGER TECHNICAL, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : mvenugopal
Serial No : 1730C1E
PB : mvenugopal(MANGALI VENUGOPAL)
Date : 18-02-2025

Annexure - A				
Sl. No.	Particulars	Description as per RfP	Queries/ Clarification of the bidder	Amendments/Clarifications by CESL
1	Clause no. 27, Page no. 71/180	Defect liability	Kindly provide relaxation in this clause.	Clarification: – No changes, clause remain same as per RfP.
2	Clause no. 8.iii, Page no. 104/180	Branding	We request to consider branding revenue share as 50% for bidder and 50% between CESL and LPE.	Clarification: – No changes, clause remain same as per RfP.
3	1.1 Technical Experience for package A (LDA) Locations, Page no. 136/180	Criteria 1 completed one Similar work in one city/state/UT). Is 08 Or	Since all of the PO/Work orders issued by different Govt. bodies define the No of Chargers/ No of Charging points/Charging Stations/ required to be set up at their premises / Land parcels. Hence request you to remove/ delete the mentioned clause as part of the eligibility clause.	Clarification: As per the RfP, the bidder is to submit CA certificate/ Statutory Auditor certificate, for the completed "similar works" along with work orders/Letter of Award/Agreement/Documentary Evidence along with the bid. Further, the numbers mentioned in Table 2 (Page 136) indicates the number of EV chargers / battery swapping stations setup, own and operated for public use as Public Charging Station (PCS) for a minimum period of three (3) months ending from date of publish of this RfP
		Criteria 2 completed two Similar work each in two cities/state/UT). is 05 Or		
		Criteria 3 completed three Similar work each in three cities/state/UT). is 04		
4	1.1 Technical Experience for package B (BSNL) Locations, page no. 136/180	Criteria 1 completed one Similar work in one city/state/UT). is 04 Or		
		Criteria 2 completed two Similar work each in two cities/state/UT). is 02 Or		
		Criteria 3 completed three Similar work each in three cities/state/UT). is 02		
5	1.1 Technical Experience for package C Patna Locations, Page no. 136/180	Criteria 1 completed one Similar work in one city/state/UT). is 16 Or		
		Criteria 2 completed two Similar work each in two cities/state/UT). is 10 Or		



		Criteria 3 completed three Similar work each in three cities/state/UT). is 08		
6	Table.2, Page no. 136/180	Qualification criteria on completed one similar work in one city/state/UT	Kindly confirm the number mentioned are for number of projects or number of chargers in one city/state/UT	
7	10. performance security, Page no. 116/180	1. contract performance guarantee (CPG) = 45,500/ location * No of locations awarded to the bidder 2. Payment security = 31,000/ location * no of location awarded to bidder.	Since all the investment and maintained is done by CPO we request you to relax the contract performance guarantee.	Clarification: – No changes, clause remain same as per RfP.
8	9.5. Revenue sharing, Page no. 126/ 180	Service charge ceiling limits applicable as per MoP guidelines	Request for all the packages to have service charge ceiling limits applicable as per MoP Guidelines and also it should be revised/updated as per the changes/ escalation as per MoP guidelines, kindly confirm.	Clarification: - No changes, clause remain same and please refer clause 8(i) of the RfP.
9	8.obligation to bidders, Page no. 103/180	Service Fee to end user	Service Fee to end users shall be entirely in CPO's scope. It may vary time to time based on market demand. However, we shall intimate CESL on any revision.	
10	9.5 Revenue sharing, Page no. 108/180	Ceiling on Service Fee	As requested, Service Fee Shall be in CPO's scope only. Please confirm.	



11	11. Duration of contract, Page no. 118/180	Validity of contract shall be 10 years from date of issue of LoA or NOC (whichever is later) for all the packages	Since the installation period is 4 months from LoA we request the agreement period 10 years should start from date of commissioning.	
12	11.Duration of contract, Page no. 118/ 180	Duration of Contract	We understand that site completion period is 4 months from LOA or NOC whichever is later, and contract duration shall be 10 years (120 months) from the date of Commercial Operations after completion of site completion period. Please confirm.	Clarification: – No changes, clause remain same as per RfP.
13	operations of EV public charging station, Page no. 106/ 180	Bidders agree to support in the tracking and verification of carbon emission reduction attributable of chargers deployed by them as part of this contract. Bidder shall have the right to prepare and monetize the carbon assets generated under the project. This means that it shall have right to register the project under any scheme launched by government on India/CESL in this regard and/or voluntary market registries. The monetization of any carbon assets from the operations of EVSC and/or BSS and any	Since bidder will be doing end to end investment the carbon credits generated shall be attributable to the Bidder only. Request for removing this clause.	Clarification: – No changes, clause remain same as per RfP.



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		carbon credit generated for EVCS and/or BSS during contract period shall be attributable to bidder and CESL in the ratio of 90:10%		
14	10.Performance security, Page no. 117/188	Performance security for 10 years from date of issue of LOA	Request for relaxing this clause to 3 years as bidder will be doing end to end investment as well as the amount for PBG will be blocked for 10 years till the end of tenure of contract. Please confirm	<p>Clarification: In case Selected Bidder(s) provides Performance Security for shorter duration, it shall be for a minimum period of 3.5 years and CESL reserves the right to invoke Performance Security in case extended Performance Security/fresh Performance Security is not furnished at least 90 days prior to the expiry of original Performance Security. In this regard, further an undertaking must be submitted by the Selected Bidder(s) that if the Selected Bidder fails to provide second Performance Security, then CESL has right to impose penalty and forfeit the original Performance Security.</p> <p>Further, it is mandatory for the bidder to submit both CPG and Payment Security separately for each awarded package</p>
15	8.Obligation to the bidder Charging management system (CMS), Page no. 103/188	The charging station shall be operated through the cloud - based solution technology by the bidder. Charging stations will also be hosted on CMS of CESL (existing or new or appointed Third Party) and bidder shall ensure that there is OCPI integration capabilities between software	The charging station can be also hosted on CMS of CESL (existing or new or appointed Third Party) provide the CMS should be under ownership of CESL only and not under ownership of any CPO or any third party related to EV business.	<p>Clarification: – No changes, clause remain same as per RfP.</p>



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		system of the bidder and CESL. To enhance charger utilization, bidder may ensure OCPI integration with multiple CMS of Third-party vendor. Furthermore, Bidder should ensure that CESL receives real time notification and on demand reports on all charging through app and dashboard.	To enhance the charger utilization bidder may ensure OCPI integration with multiple CMS of Third-party vendor which is not possible at it has business sensitive data which cannot be shared.	
16	3.Details of location, page no. 97/ 180	In instances where the designated site is deemed unsuitable or unavailable for EV Charging Infrastructure, then CESL will collaborate with LPEs to identify and provide alternative locations.	In such scenario, alternative locations shall be decided by CPO/LPEs & CPO based mutual assessment and survey.	Clarification: In instances where the designated site is deemed unsuitable or unavailable for EV Charging Infrastructure, then CESL will collaborate with LPEs to identify alternative locations in consultation with CPO/selected bidder
17		Package A - LDA	We understand proposed locations will have public access for 24*7hrs for public charging without any restriction.	Clarification: These are public parking locations and shall be accessible 24*7hrs.
18	3.Details of location, page no. 97/ 180		Parking fee shall not be applicable for vehicle parked at Public Charging Station.	Clarification: As of now, parking fee shall not be applicable at BSNL locations.
19		Package B - BSNL	LAT and LONG of BSNL Locations to be provided.	Clarification: LAT LONG of BSNL locations are provided in Annexure-B appended below.
20	6.Scope of work bidder, Page no. 101/ 180	Availability of populated areas like marketplaces, restaurants etc. nearby	Availability of such facilities completely depends on site locations in the city. CPO obligations are limited to public charging	Clarification: These are only parameters referred for location assessment purpose.



			facilities. Development of marketplaces or any other facilities are not in CPO's scope. Please confirm.	
21	6.Scope of work bidder, Page no. 101/180	Availability of sufficient space for parking different vehicle segment (ex. 2W, 3W, 4W, e-Buses, BSS)	Facility of Bus Charging and BSS depends upon feasibility and accessibility of space provide by CESL/LPEs. If space is not accessible and feasible then BSS or Bus Charging cannot be constructed.	
22	6.Scope of work bidder, Page no. 101/180	Average time spent by vehicle owners at a particular location. For ex. where vehicle owner prefers to stay longer duration charging hub can be installed.	Please allow CPOs to decide charger rating and configuration based on market requirement.	
23	6.Scope of work of land providing entity, Page no. 102/180	LPE Shall provide adequate vacant land, free from all encumbrances.	Space for transformer shall be provided by LPE/CESL without any extra cost. Please confirm.	Clarification: CESL will facilitate additional space for establishment of upstream electrical infrastructure (transformer) through LPE at the allocated location to bidders.
24	6.Scope of work of land providing entity, Page no. 102/180	Power Connection shall be in the name of CESL followed by selected bidder name and specific location address allocated for EVCS/BSS	We request you to allow CPO take EV Connection on their name for respective locations.	Clarification: Power connection shall be in the name of CESL followed by selected bidder name and specific location address allocated for Electric Vehicle Charging Stations and/or Battery Swapping Stations by CESL
			In case if EV Connection is in name of CESL then all applicable fixed charges and Security Deposit will be in CESL/LPE scope. CPO shall not be liable to pay said charges.	Clarification: The selected bidder must pay all applicable application fee, fixed charges and security deposit for the power connection from respective DISCOM. CESL shall return the refundable security deposit, if any, as received from DISCOM to bidder after the contract period.



25	7.Scope of work of land providing entity, Page no. 102/180	This consumption will be measured using the DISCOM's Energy meter.	We request you to measure consumption of electricity from CMS rating.	Clarification: – No changes, clause remain same as per RfP.
26	7.Scope of work of land providing entity, Page no. 102/180	Revenue Share	Please applicable TCS % amount on Rev Share (if any).	Clarification: – TCS is not applicable but may attract TDS.
27	8.obligation to bidders, Page no. 104/180	Co-branding	Please provide approved co-branding policy and logo.	Clarification: CESL shall provide the co-branding details to the selected bidder after award of contract
28	8.obligation to bidders, Page no. 104/180	CCTV and Security Personnel	Our all stations are advanced, unmanned and 100% digital under supervision of CCTV monitoring. Hence, security personnel shall not be deployed. Please confirm.	Clarification: The bidder is required to provide adequate security measures and adhere to SLAs as defined in the RfP.
29	Financial qualification criteria, Page no. 133/180	Net Worth - The Net Worth of bidder firm should not be negative on the relevant date.	We request you to please consider as "bidder net worth should be positive in last 3 years and must be minimum 500 Cr per year.	Clarification: – No changes, clause remain same as per RfP. Note: Joint Venture: The credentials of the partners of Joint Ventures cannot (repeat cannot) be clubbed for the purpose of compliance of PQC in supply of Goods/ Equipment, and each partner must comply will all the PQC criteria independently.
30		ii) should have not eroded by more than 30% (thirty percent) in the last three years.		



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कन्वर्जेस एनर्जी सर्विसेज लिमिटेड
(ईईएसएल की पूर्ण स्वामित्व वाली सहायक कम्पनी)
Convergence Energy Services Limited
(A Wholly Owned Subsidiary of EESL)

Annexure-B



Signature :-
Subject : CN=VENUGOPAL MANGALI, SERIALNUMBER=6255ef467faddea6ed041d61a1
2b0df90330ce06ba7e403d2817307f0d63, ST=TELANGANA, OID.2.5.4.17=50
0033, OID.2.5.4.20=f59798cc72cc9a25f05c1e90ed13c2091051858621e3b1
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RfP Packages	Description
Package – B	“Procurement, Supply, Installation, Testing, Commissioning and Operation & Maintenance of Electric Vehicle Charging Stations and/or Battery Swapping Stations on Build, Own, Operate and Maintain (BOOM) model of CESL in the identified locations of Bharat Sanchar Nigam Limited (BSNL) in Chandigarh

1. BSNL Telephone Exchange Building, Sector 37, Chandigarh- Geological Coordinates (30.73575, 76.74508)



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2. BSNL Telephone Exchange Building, Ram Darbar, I/A Ph-2, Chandigarh-
Geological Coordinates-(30.69907, 76.79342)



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