



## Convergence Energy Services Limited

### A wholly owned subsidiary of EESL

Date- 28/07/2022

Adv. Ref No.: CESL/HR/0324/2022-03

#### **SUB- Appointment of Sr. Manager – Electric Mobility (2 Wheeler & 3 Wheeler) on Contractual Basis in CESL.**

Convergence Energy Services Limited (CESL) is a wholly owned subsidiary of Energy Efficiency Services Limited (EESL), itself a joint venture of public sector companies under the administration of Ministry of Power, Government of India. CESL is focused on delivering clean, affordable and reliable energy. Convergence focuses on energy solutions that lie at the confluence of renewable energy, electric mobility and climate change.

Applications are invited from eligible executives for appointment to the post of Sr. Manager – Electric Mobility (2 Wheeler & 3 Wheeler) on contractual basis to be posted at the Corporate Office of CESL presently in New Delhi. The details and the Job description are as under: -

1.	<b>Name and Address of the Corporate Office of the Company</b>	Convergence Energy Services Limited (CESL) , 2nd Floor, NFL Building, Core-3, SCOPE Complex, Lodhi Road, New Delhi-110003
2.	<b>Name of the Post</b>	Sr. Manager – Electric Mobility (2 Wheeler & 3 Wheeler) (Contractual)
3.	<b>Number of Position</b>	UR-1
4.	<b>Job Responsibilities</b>	<ul style="list-style-type: none"><li>• Set-up and Operationalizing of business unit with clear strategy for market entry, product offering and government liaison in areas/locations of operation w.r.t Electric 2 Wheeler / 3 Wheeler.</li><li>• To lead / drive multiple financial strategy, Business strategy, BD and operations, projects to ensure organization alignment and goal delivery.</li><li>• Long-term and mid-term business planning, preparing Business Model</li></ul>

		<p>etc.</p> <ul style="list-style-type: none"> <li>Assessing the funds and working capital required, assisting in fund-raising and actively managing working capital with help of finance team.</li> <li>Under the guidance of the MD &amp; CEO ensure that the organization's methods for monitoring and evaluating the effectiveness and impact of strategic initiatives are followed without any deviations and the impact of investments that are applied.</li> <li>To plan, assist and act as an enabler for the top management in designing and evaluating growth plan for the organization.</li> <li>To drive the implementation of Electric Mobility initiatives of CESL, in the sub-domains of Electric 2 Wheeler &amp; Electric 3 Wheeler.</li> <li>To liaise with various state level players for planning and execution of state level e-mobility plans and incentives.</li> <li>To lead the development of related customer communication interfaces, as well as work on building structures for relationships with concerned stakeholders such as OEMs, Financiers, other service providers.</li> <li>To drive internal cross functional teams (SCM, Finance etc) towards effective implementation of such programs, while ensuring compliance with company norms.</li> <li>Ability to perform SWOT analysis and analyze the nuances of the competitive landscape within the pre-determined area of consideration.</li> <li>To develop and ensure timely MIS reports with key metrics, corporate communications and presenting it with analytical view.</li> <li>Any other roles &amp; responsibilities assigned by the management from time to time.</li> </ul>
5.	<b>Qualification</b>	<p>Minimum Qualification: - (B.E/B.Tech/Graduate) (Full time) Desirable: Master's degree or equivalent degree in Transport Planning / Transport Management / Transport &amp; Logistics or any other professional qualification in the field of transport.</p>
6.	<b>Emoluments</b>	<p>Fixed Annual Emoluments: 20 Lakhs per annum. Other Benefits: Performance related pay, Leaves, laptop, Mobile bill / Data card bill, Medical facility as may be applicable shall be provided.</p>
7.	<b>Experience and eligibility</b>	<p>A minimum of 10 years of post-qualification relevant executive experience under State Transport Undertakings in India. Added advantage will be given to candidates having experience in Electric Mobility (2 Wheeler/3 Wheeler/4 Wheeler/Buses.)</p>
8.	<b>Maximum Age Limit</b>	47 Years
9.	<b>Duration of Appointment</b>	The selected executive will be appointed for a period of 3 years.

10.	<b>Selection Process</b>	Through interview, to be conducted by an Internal Selection Committee.
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**The recruitment time schedule shall be as under:**

**INDICATIVE SCHEDULE OF EVENTS**

Start date for Online Registration of Application	28/07/2022
Last date for Online Registration and submission of application.	26/08/2022 (05:00 pm)

**Other General Terms and Conditions:**

- a) Only Indian Nationals within prescribed Upper Age limit are eligible to apply.
- b) Applications received other than online mode will not be entertained.
- c) Although the position is based at Corporate Office, Delhi however the selected candidate can be posted anywhere in India/abroad depending on exigencies of work.
- d) Before applying, the candidates should ensure that they fulfill the eligibility criteria and other norms mentioned in this advertisement. Candidates should take utmost care in furnishing / providing the correct details while filling-up the online application.
- e) All eligibility qualifications should be from a recognized Institution or University.
- f) Teaching and/ or Trainee experience period will not be counted as work experience unless it is against a permanent vacancy leading to absorption in regular pay scale in a public sector undertaking / government department.
- g) An applicant has to give an undertaking as a part of the application that he/she will join the post, if selected within a period of 3 months from the date of receipt of offer letter. If an applicant does not give such an undertaking, the application would be rejected.
- h) The mere fact that a candidate has submitted the application against the advertisement and apparently fulfilling the criteria as prescribed in the advertisement would not bestow on him / her the right to be called for interview / considered for selection process. No correspondence in this regard will be entertained.
- i) Management reserves the right to cancel, modify, alter this advertisement in full or part thereof without assigning any reason. Corrigendum / Extension etc. if any, shall be published on our website [www.convergence.co.in](http://www.convergence.co.in).

- j) In case of higher / lower number of applications received, the shortlisting criteria based on minimum level of experience / qualification may be modified / reduced / increased.
- k) Management reserves the right to restrict the number of candidates to be called for interview, reject the application without assigning any reason / change the number of posts / raise the standard of specification.
- l) The total number of projected vacancy indicated in this advertisement may increase / decrease / be cancelled at the discretion of the CESL Management, if need so arises, without any further notice and without assigning any reason thereof.
- m) Management reserves the right to restrict the number of shortlisted candidates for interview to a reasonable limit on the basis of qualification and experience higher than minimum prescribed criteria.
- n) All criteria mentioned above are for general candidates, however, relaxation of age, experience, percentage of marks in qualification, etc. as per Govt. guidelines shall be applicable for the vacancies reserved for SC/ST/OBC/EWS/PwBD candidates. Persons suffering from not less than 40% of the relevant disability shall alone be eligible for the benefit of PwBD reservation.
- o) Candidature is liable to be rejected at any stage of recruitment/ selection process or after joining, if any information provided by the applicant is not found in conformity with the eligibility criteria notified or if CESL comes across any evidence/knowledge that the qualification, experience and any other particulars indicated in application/other forms/formats are not recognized/ false/ misleading and / or amounts to suppression of information/particulars which should have been brought to the notice of CESL.
- p) Outstation candidates called for physical interviews would be entitled for reimbursement of rail – I Class/II Class AC sleeper return rail fare by the shortest route for Sr. Manager position in accordance to the entitlement as per extant rules of the company. Fare reimbursement will be subject to the successful completion of document verification on the day of interview as per prescribed criteria in advertisement.
- q) Incomplete applications are liable to be rejected.
- r) All computations of Age, Post Qualification Experience etc., shall be done w.r.t 26<sup>th</sup> August 2022 (last date of advertisement). Date of issuance of final mark sheet shall be taken as the date of acquiring qualification.
- s) Any legal proceeding in respect of any matter of claim or dispute arising out of this advertisement and / or any application in response thereto can be instituted only in Delhi and courts/tribunals/forums at Delhi only shall have sole and exclusive jurisdiction to try any such case / dispute.
- t) In case of any query the same may be sent to [recruitment\\_cesl@eesl.co.in](mailto:recruitment_cesl@eesl.co.in). Candidates are advised to add this e-mail ID to their address book. CESL will not be responsible for bouncing of e-mail / non-delivery of e-mail / delivery of e-mail to junk or spam folders. Contact No. 011-42259600. For further details and progress please visit careers page of CESL under '[www.convergence.co.in](http://www.convergence.co.in)'.

- u) CESL will not be responsible for any loss of communication letter / emails sent due to invalid / wrong email ID / wrong postal address / postal delay. No request in this regard will be entertained.
- v) All information regarding this recruitment process would be made available in the career section of CESL website, i.e. [www.convergence.co.in](http://www.convergence.co.in) only. Applicants are advised to check the web site periodically for important updates. Once registered for CESL, all correspondences shall be made through their registered e-mail ID and/ or candidate login. Hence, candidates are requested to correspond with CESL through one email-id.
- w) Candidates in their own interest are advised to apply & submit application promptly and not to wait till the last date / time for applying online. CESL shall not be responsible if candidates are not able to submit their applications on account of the last minute rush.

x) **PROCEDURE FOR APPLYING: -**

All Applications to made online through the link provided in the 'CESL Opportunities' section under the page of the CESL website i.e. [www.convergence.co.in](http://www.convergence.co.in). Candidates are required to upload recent passport sized photograph (not more than 3 months old), scanned signature and resume. Shortlisted candidates shall be asked to submit required documents before Interview.

**HR department  
Convergence Energy Services Limited  
A wholly owned subsidiary of EESL**